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- The Rise of Agentic Al
- From Commands to Cognition:
 Agentic AI vs. Traditional AI
- MSA Focus: Agentic Al & Vision 2030
- Use Case Spotlight: Agentic Al in Supply Chain
- Challenges to Adoption
- OS Strategic Recommendations
- Future Outlook
- Conclusion: Agentic Al Is the Future

 —Are You Ready?
- ICG Expertise: Your Partner in the Agentic Al Journey

Traditional AI has helped enterprises automate routine tasks. But now, Agentic AI is unlocking a new frontier—autonomous decision-making and intelligent orchestration.

Shift: From rule-based task automation --> to self-directed agents.

Opportunity: Enterprises that embrace Agentic Al gain real-time responsiveness, reduce oversight, and unlock new efficiencies.

Strategic Value: Early adoption aligns with global digital transformation trends and national strategies like Saudi Arabia's Vision 2030.

What Is Traditional AI?

Traditional Al uses pre-defined rules, ML models, and pattern recognition. It automates specific tasks—like chatbots or fraud detection—but depends heavily on human input.

What Is Agentic AI?

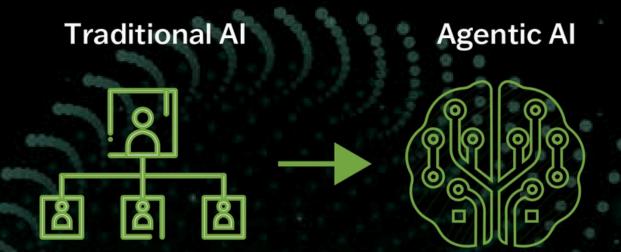
Agentic AI systems can initiate actions, set goals, interact with other systems or agents, and adapt continuously. They are powered by large language models (LLMs), APIs, and multi-agent frameworks.

"Agentic Al represents the shift from doing tasks for us to doing them with purpose and autonomy."

Why Now?

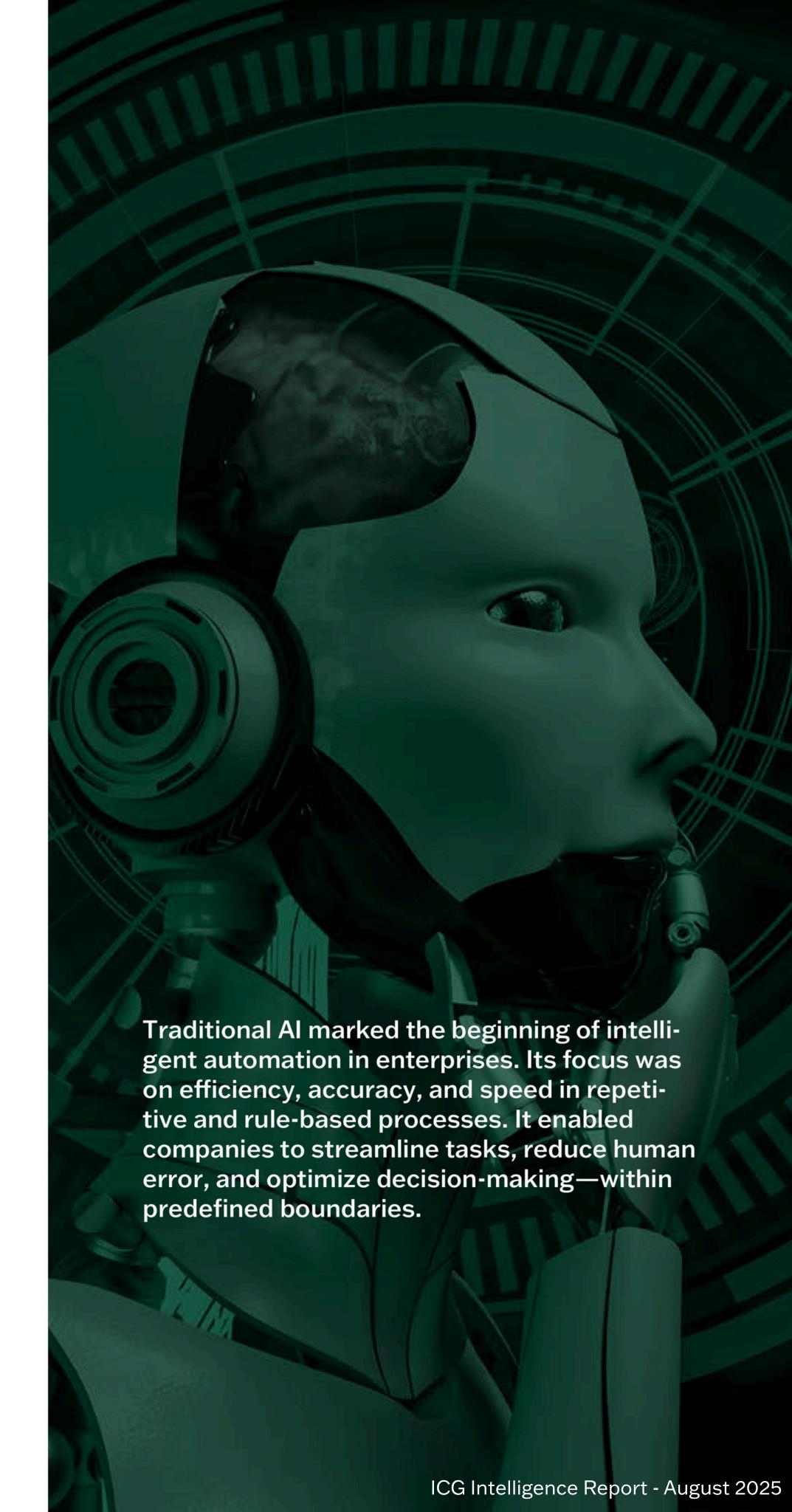
- •Rapid advances in LLMs, agent frameworks, and enterprise APIs
- Need for real-time adaptability in dynamic markets
- National initiatives pushing digital transformation (e.g., SDAIA in Saudi Arabia)

AI EVOLUTION



From process optimization to autonomy and intelligent orchestration

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01

Core Characteristics

- Deterministic & Rule-Based: Follows logic hard-coded by developers or derived from training data.
- Pattern Recognition: Trained on historical data for narrow use cases.
- Supervised Learning: Models rely heavily on labeled datasets for accuracy.
- Human in the Loop: Still requires supervision for exceptions or non-standard inputs.

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Common Applications

- Forecasting: Demand, inventory, and financial forecasts using time-series models.
- Customer Service: Rule-based chatbots that answer FAQs and escalate issues to humans.
- Fraud Detection: Anomaly detection in financial transactions using pre-trained classifiers.
- Recommendation Engines: E-commerce personalization based on purchase history and item similarity.
- **Document Processing:** OCR and classification of invoices, receipts, contracts, etc.

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Key Benefits

- High efficiency in repetitive operations
- Significant cost reduction in labor-heavy workflows
- Improved accuracy in well-defined tasks
- Enhanced scalability of services like customer support

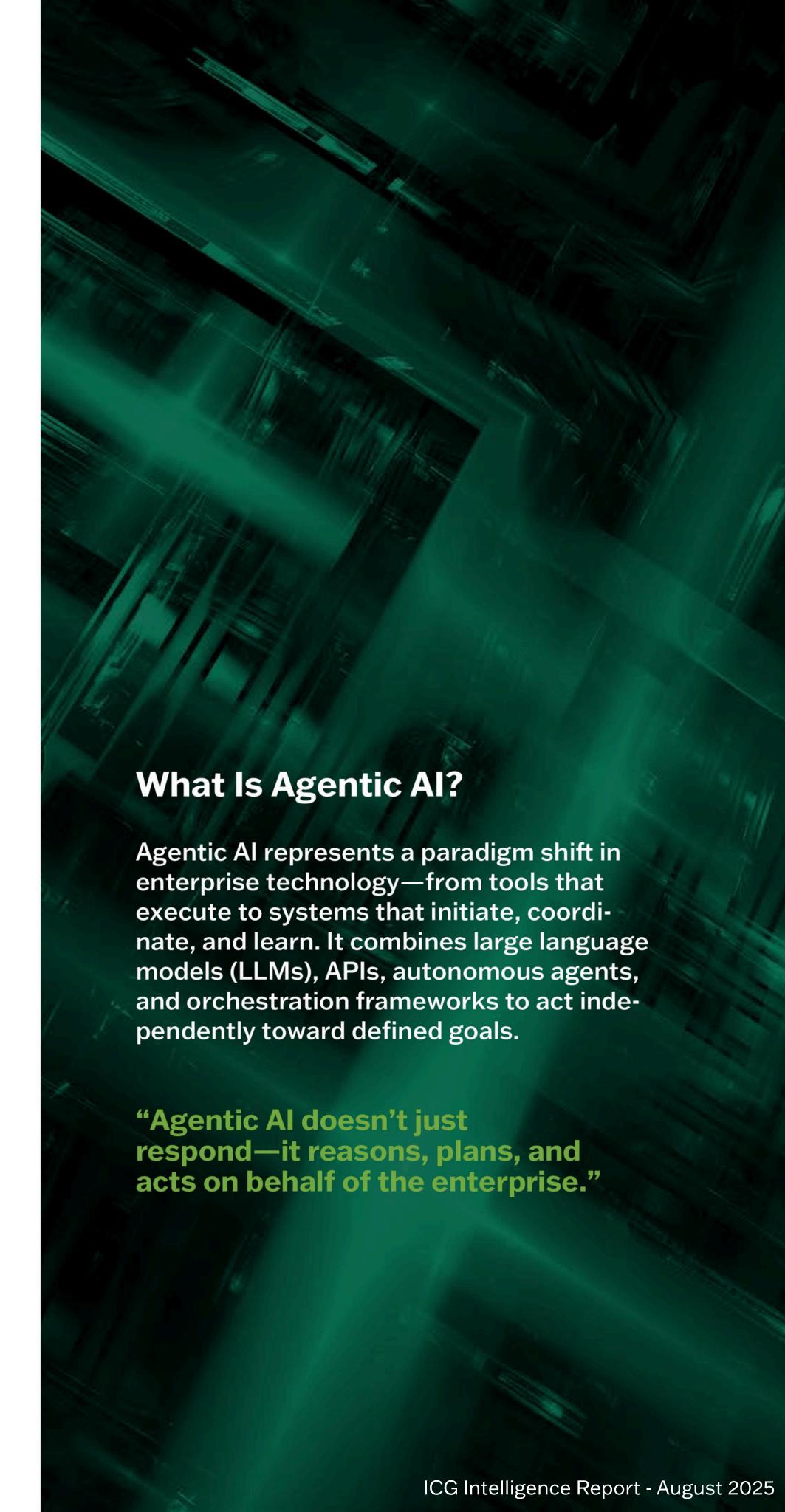
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Limitations

- Narrow intelligence: Cannot generalize beyond trained tasks
- Low adaptability: Cannot make decisions in novel scenarios
- Static learning: Requires retraining for new data patterns
- Lack of initiative: Waits for prompts or events to trigger action
- Dependency on siloed data: Cannot collaborate across systems or departments



e of Agentic Al



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Core Capabilities:

- Autonomy: Self-governing agents that can make complex decisions without human input
- Proactivity: Initiates tasks based on trends, events, or goals—not just commands
- Multi-agent Collaboration: Agents work together to solve problems, delegate tasks, and coordinate outcomes
- Goal-driven Reasoning: Understands business objectives and selects optimal paths to achieve them
- Natural Language Interfaces: Interfaces with humans and systems using conversational and context-aware dialogue

How It Works:

- **LLMs** (e.g., GPT-4o) process vast unstructured data and generate dynamic plans
- **APIs** enable agents to interface with enterprise software (e.g., ERPs, SCM, CRMs)
- Agent Frameworks (e.g., AutoGPT, LangChain, AgentOps) orchestrate workflows
- Feedback Loops allow agents to evaluate outcomes, learn, and optimize strategies

02



Enterprise Benefits:

- Faster Execution: Agents reduce bottlenecks by making instant decisions
- Real-Time Adaptability: Reacts to market shifts, supply chain disruptions, or customer demands
- Reduced Oversight: Frees up human managers for strategic initiatives
- Scalable Intelligence: Deploy multiple agents across finance, operations, HR, and logistics
- Knowledge Integration: Accesses and correlates data across silos

Enterprise Use Examples:

- Autonomous Procurement: Agents negotiate, validate, and reorder inventory based on demand shifts
- Intelligent Workflows: HR agents automate onboarding with role-based customization
- Customer Interaction: Proactive agents identify churn signals and initiate retention offers
- IT Operations: Self-healing systems where agents detect, diagnose, and fix infrastructure issues

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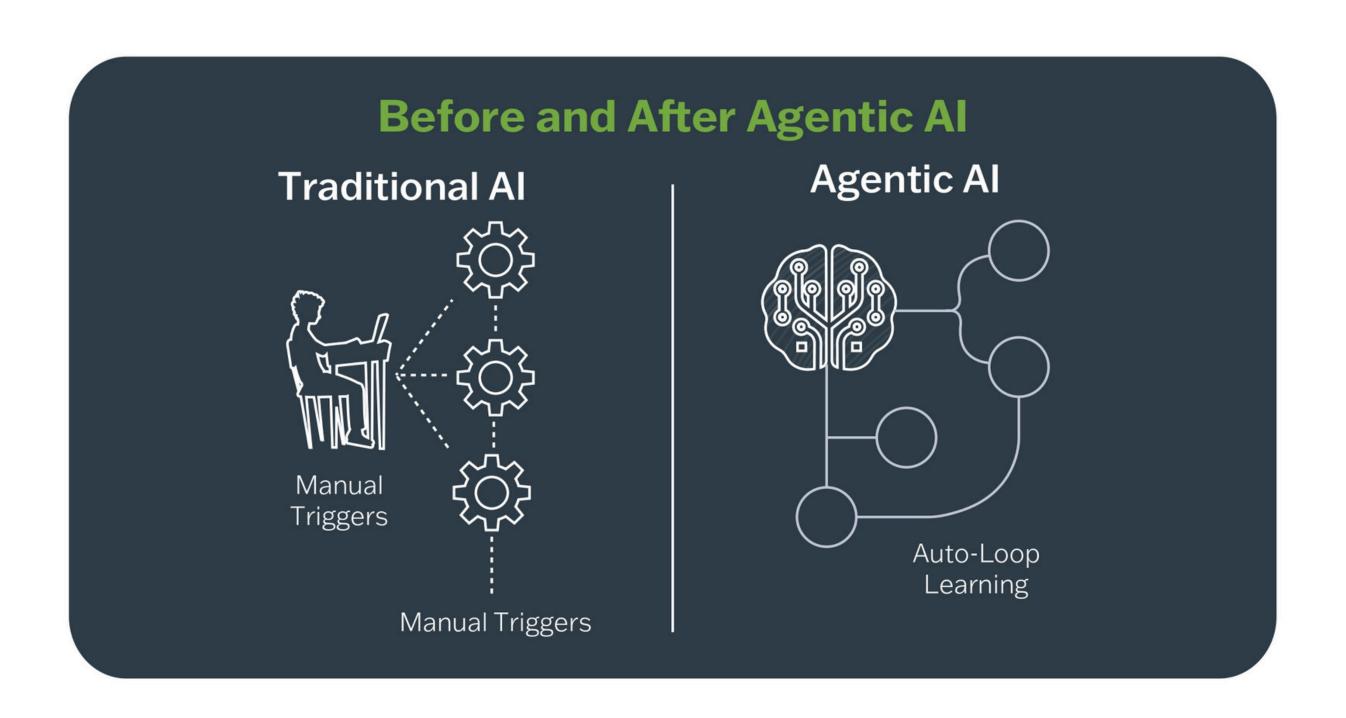
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Why It Matters Now:

- Explosion in LLM Capabilities
- Growing enterprise API ecosystems
- Demand for resiliency and adaptability post-pandemic
- Competitive pressure for continuous, AI-led optimization

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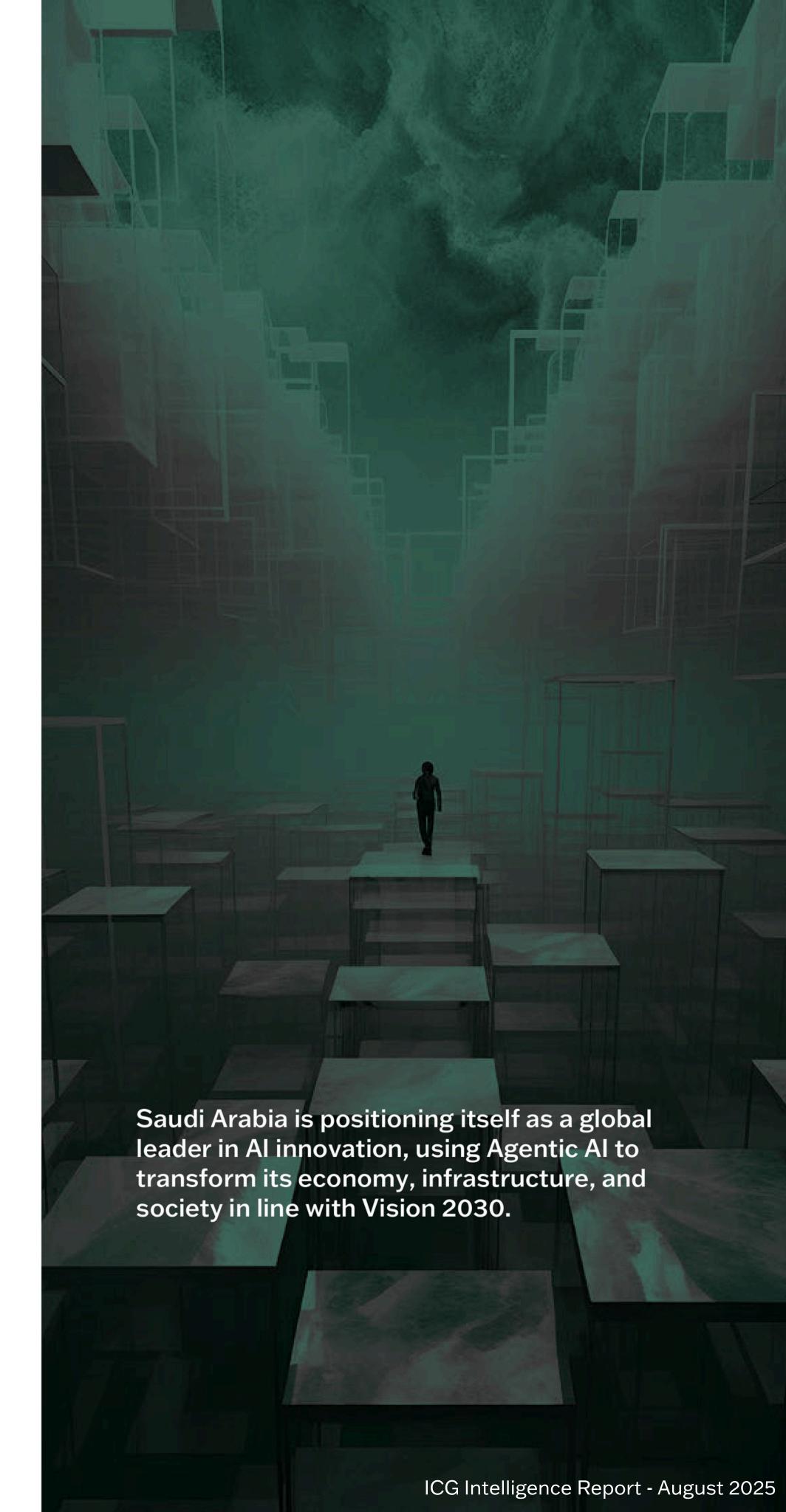




In-Depth Comparison Table:

Criteria	Traditional Al	Agentic Al
Core Function	Task automation	Goal-oriented autonomy
Learning Type	Static, model-based	Dynamic, feedback-driven
Initiative	Reactive: waits for input	Proactive: takes initiative
Scope of Action	Task-specific	Multi-domain, multi-step tasks
Workflow Type	Rule-based, linear	Adaptive, iterative, contextual
Decision-Making	Predefined logic	Self-reasoning with multiple outcomes
Human Involvement	Low (oversight only)	High (training, monitoring, triggering)
Integration Ability	Limited to single systems	Orchestrates across platforms & APIs
Error Handling	Escalates to humans	Self-correcting with retries & learning
Scalability	Horizontal (more models)	Vertical & horizontal (scales decision complexity + load)
Use Cases	Forecasting, basic automation, classification	Autonomous supply chains, procurement, strategic insights
Technology Stack	ML models, RPA, structured data	LLMs, multi-agent systems, APIs, knowledge graphs

Al & Vision 2030



KSA's Agentic AI Transformation









2024

2026

2028

2030

Strategy Launch

Widespread Adoption

Al-Driven Innovation Economic Transformation

Strategic Frameworks Supporting Agentic Al:

NSDAI (National Strategy for Data & AI):

- •Targets for Saudi to be among the top 15 Al nations by 2030
- •Emphasizes intelligent automation in energy, logistics, and smart cities
- •Supports agent-based platforms in public services and urban planning

SDAIA (Saudi Data and Al Authority):

- •Launchpad for data integration, Al governance, and innovation sandboxing
- •Promotes LLM-based agents for public sector transformation (citizen services, border control, traffic mgmt.)

Smart City Projects: NEOM & The Line

- Fully digital, Al-powered living ecosystems
- Agentic Al enables real-time city management, environmental monitoring, and autonomous transport
- NEOM's ambition: "Cognitive cities run by Al agents, not forms and files"



Sectoral Adoption of Agentic Al

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Logistics & Supply Chain (e.g., Aramco, Saudi Post):

- Agents optimize end-to-end delivery routes based on real-time demand, fuel costs, and weather
- Predictive AI monitors stock levels and triggers autonomous restocking across depots

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Manufacturing & Infrastructure:

- Autonomous agents schedule equipment maintenance using digital twin data
- Mega-project sites use Al agents for procurement, workforce scheduling, and supplier compliance

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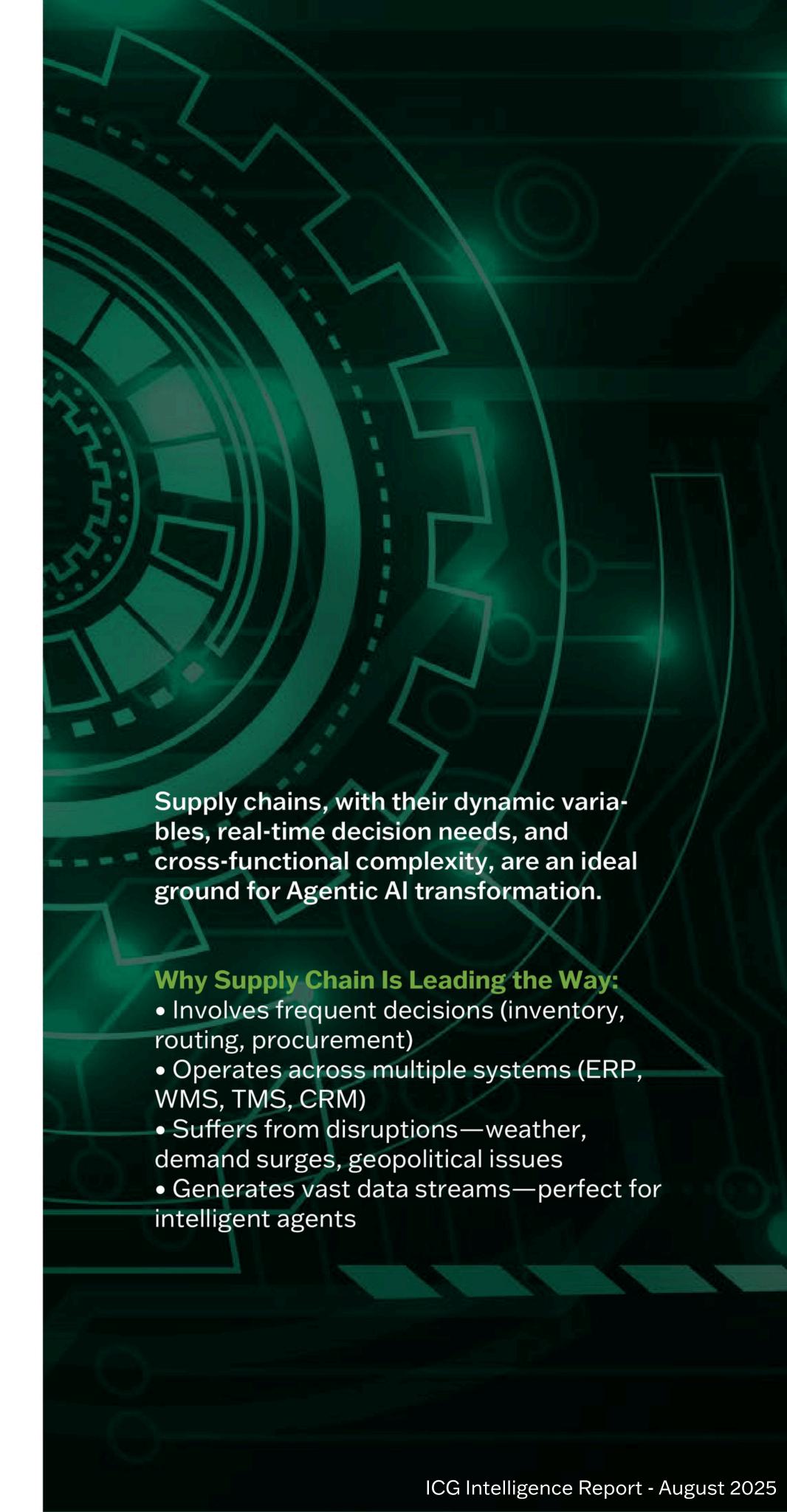
Healthcare & Public Services:

- Virtual agents triage patients and assist in real-time hospital operations
- Digital licensing agents reduce processing time by 80% in government workflows

Strategic Alignment with Vision 2030

Vision 2030 Objective	Agentic AI Contribution	
Digital Transformation	Core driver via autonomous systems	
Economic Diversification	Al-driven sectors: logistics, fintech, clean tech	
Government Efficiency	Intelligent public service agents reduce costs	
Global Competitiveness	Makes Saudi a regional Al innovation hub	

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Transformative Use Cases of Agentic AI in Supply Chain



1. Predictive Inventory Management

- Agents monitor demand signals (sales, returns, weather, promotions)
- Auto-adjust reorder levels and quantities
- Minimize stockouts & reduce overstocking



2. Autonomous Logistics Coordination

- Agents plan delivery routes in real-time using traffic, fuel, and load data
- Dynamic re-routing during disruptions
- Integrates with 3PLs via API for seamless updates



3. Intelligent Procurement

- Agents evaluate supplier performance using historical, quality, and risk data
- Auto-trigger RFPs, negotiate prices, and adjust contracts
- Handles compliance validation using real-time policy updates



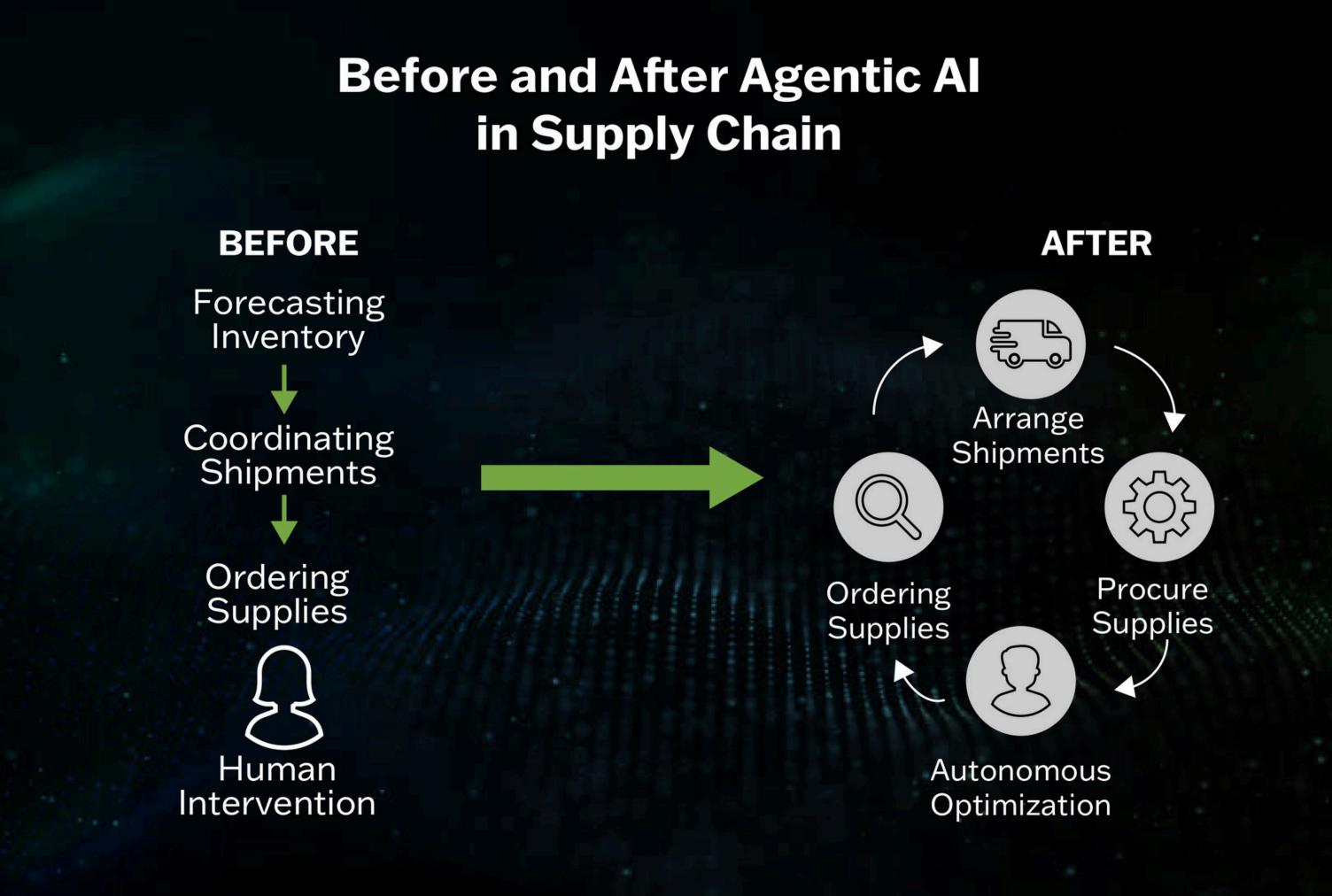
4. Returns and Reverse Logistics

- Agents guide customers through automated return decisions
- Optimize routing for returned items to warehouse, refurbish, or recycle
- Trigger accounting adjustments and restock decisions autonomously

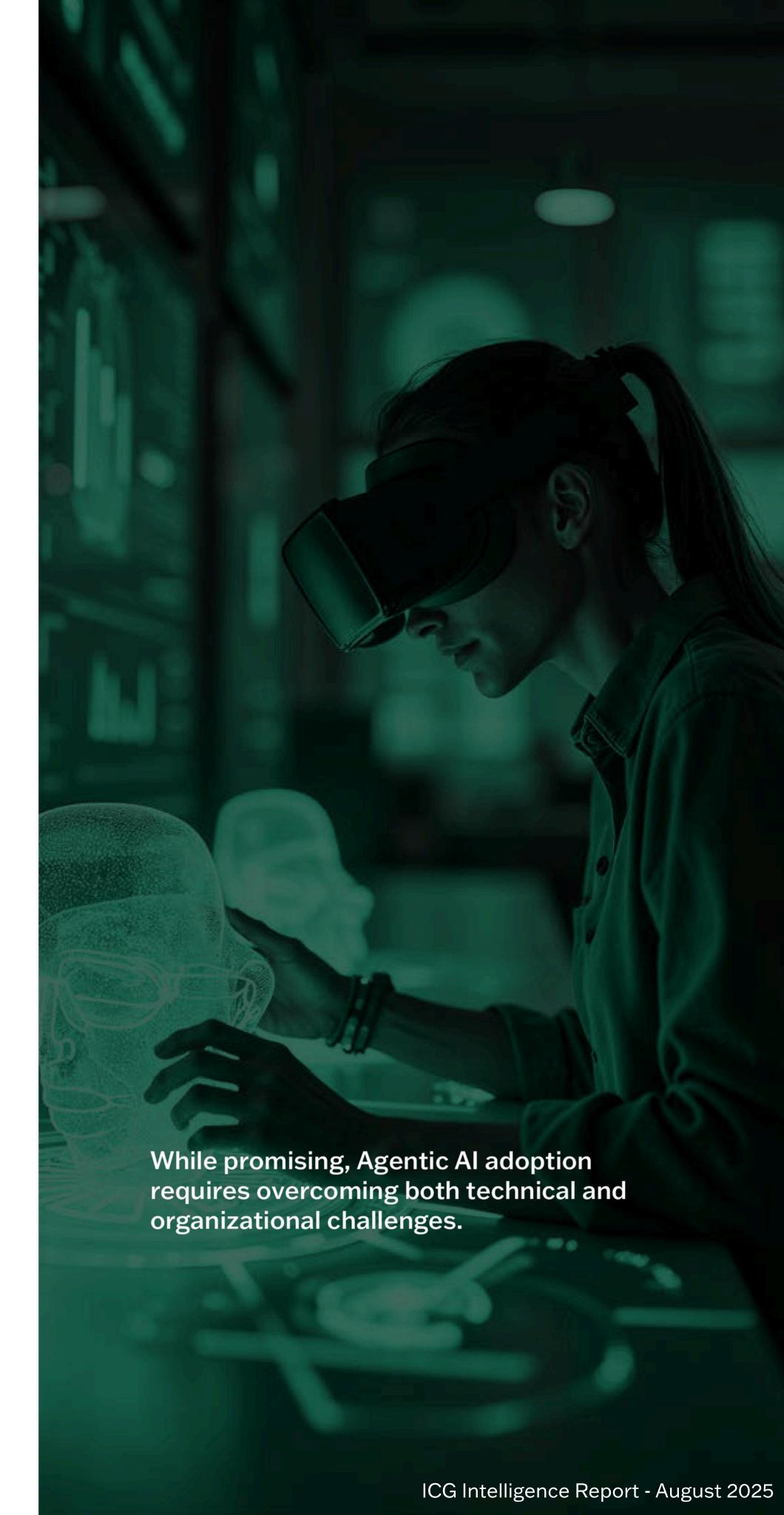
Before and After: Agentic AI in Supply Chain

Stage	Traditional Workflow	Agentic Al-Driven Workflow
Inventory	Manual monitoring & ERP thresholds	Predictive agents monitor, act, and escalate only anomalies
Logistics	Static routing, batch planning	Real-time route optim ization via multi-agent collaboration
Procurement	Monthly manual sourcing	Continuous supplier analysis & autonomous negotiation
Exception Handling	Supervisor escalation	Self-correcting logic and automatic escalation if unresolved

"With Agentic AI, every node in the supply chain becomes a decision-making unit."



Challenges to Adoption





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Key Recommendations for Successful Agentic Al Adoption

1. Start with Low-Risk, High-Impact Pilots

- Choose contained workflows like summarizing reports, routing support tickets, or automating recurring procurement
- Evaluate agents in sandboxed environments first
- Use pilots to build internal confidence and surface technical gaps

Example: A finance team deploys an agent to draft monthly variance reports using ERP + LLM APIs.

2. Upskill Teams on Agentic Thinking

- •Train employees in:
 - oPrompt engineering
 - oLLM usage best practices
 - oAgentOps (monitoring, retraining, refining agent behavior)
- •Foster a collaboration mindset: agents augment human capabilities, not replace them

Include Al literacy in leadership development programs.

3. Establish Governance & Oversight

- Define policies for:
 - oAgent roles and responsibilities
 - oAction boundaries and escalation points
 - oLogging and explainability
- Build AI Ethics Boards or integrate governance into existing InfoSec and Data Boards

4. Use a Phased Maturity Model

Adopt a step-by-step approach that allows progressive autonomy:

Phase	Focus	Description
Phase 1	Assisted Intelligence	Agents make suggestions, but humans execute
Phase 2	Hybrid Autonomy	Agents act within rules, escalate exceptions
Phase 3	Full Autonomy	Agents take end-to-end actions with periodic audit

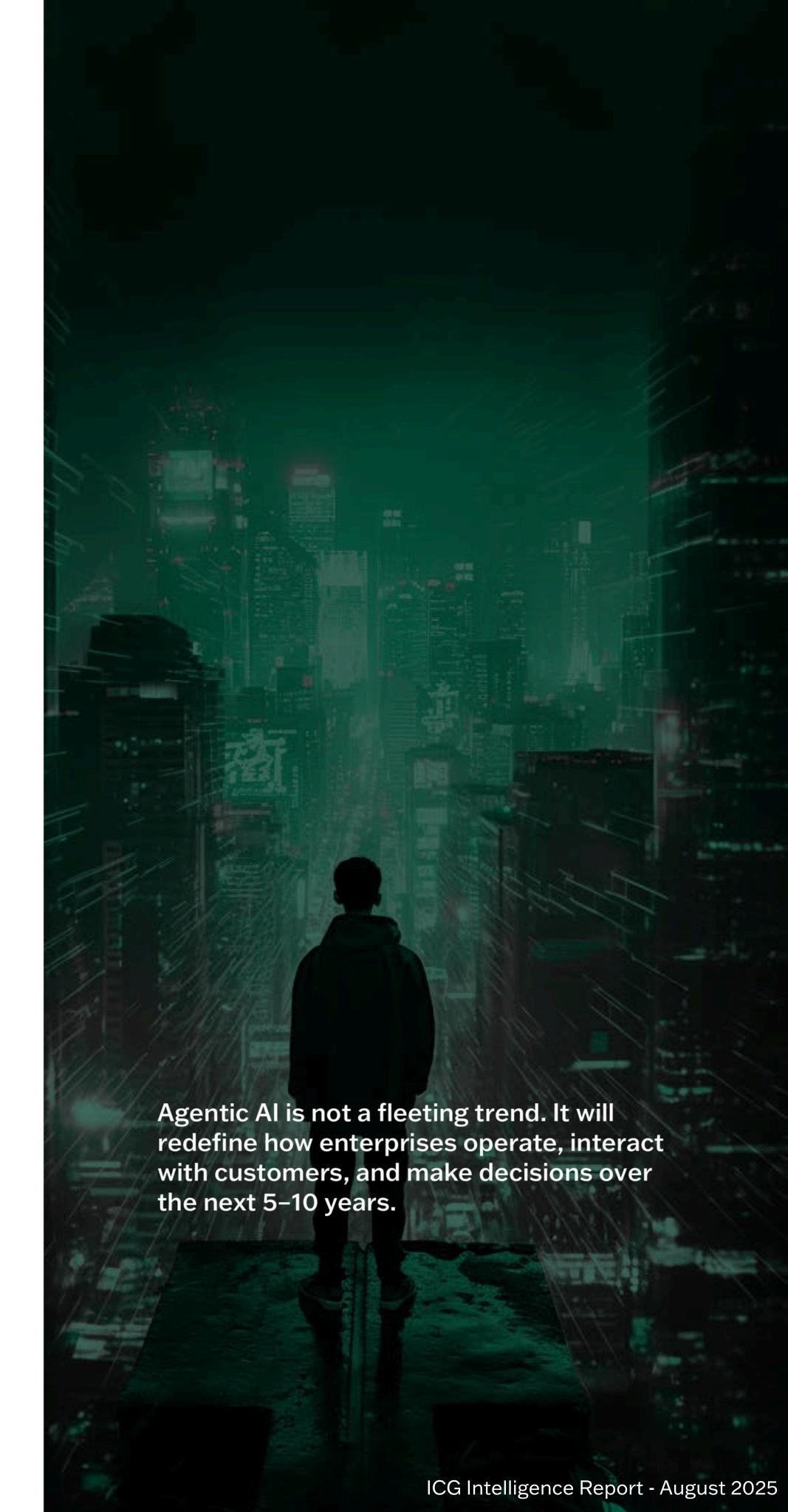
5. Build a Partner Ecosystem

- Collaborate with:
 - o LLM platforms (OpenAl, Anthropic, Mistral)
 - o System integrators with AgentOps expertise
 - o Research partners and universities for talent pipelines

Consider alliances with startups building agentic platforms.



[&]quot;Trustworthy AI" isn't optional—especially in regulated industries.





Agentic AI as a Foundation for Autonomous Enterprise Functions:

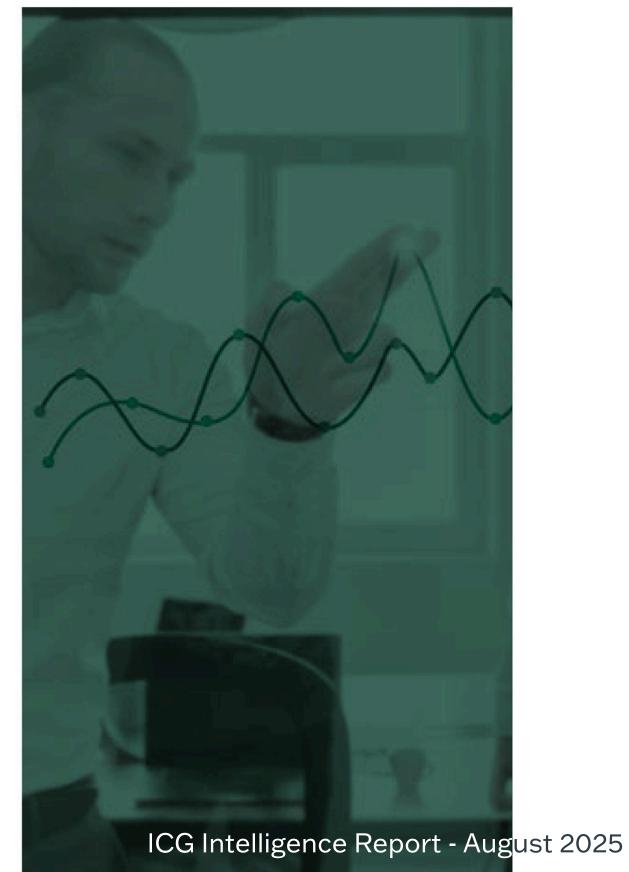
• AgentOps will emerge as a mainstream

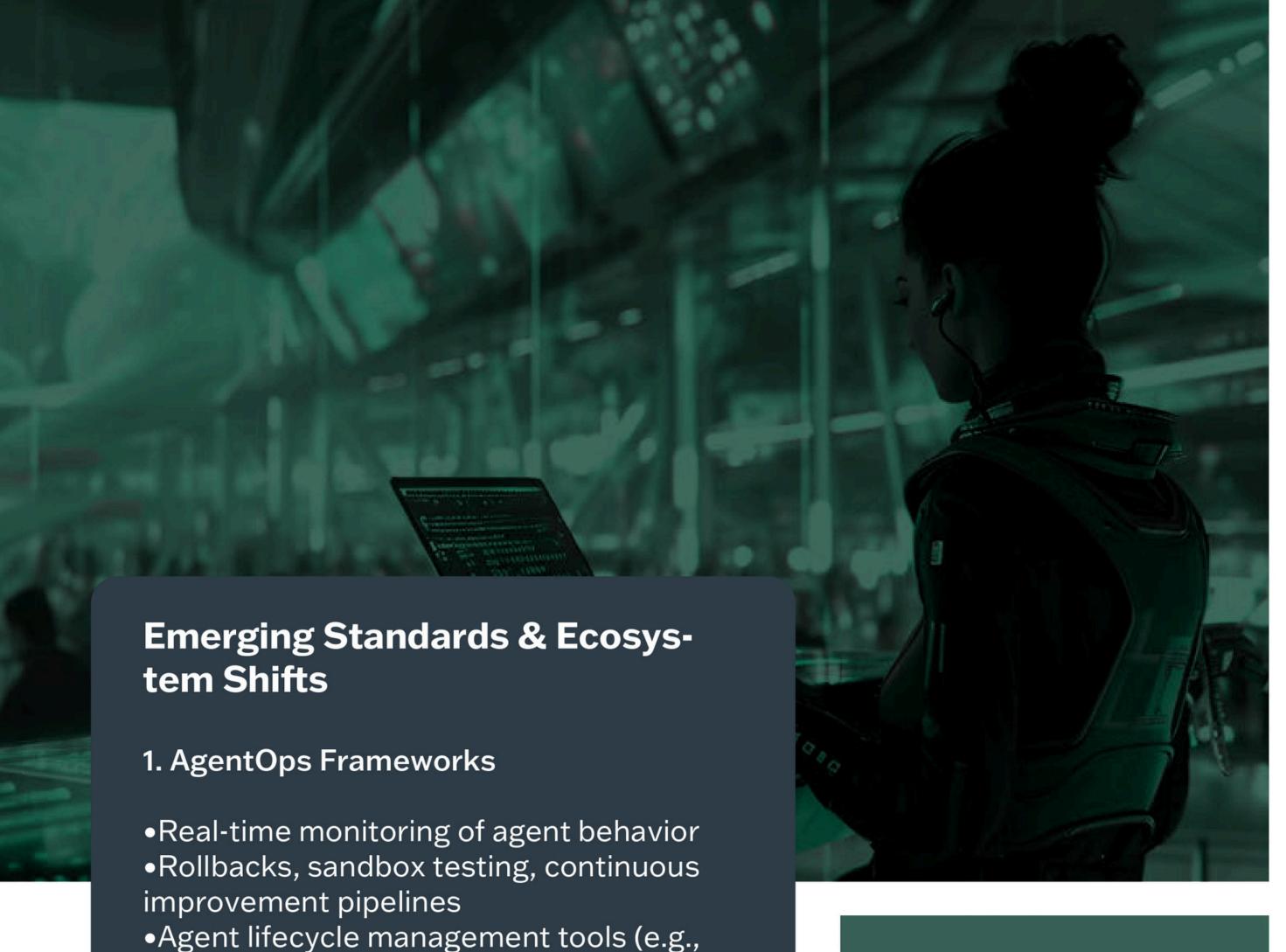
• Finance: Agents handle reconciliation, variance tracking, and anomaly alerts

autonomous decision loops

enterprise function

- HR: Intelligent agents create job descriptions, screen CVs, and schedule interviews
- Customer Success: Proactive agents detect churn risk and initiate interventions





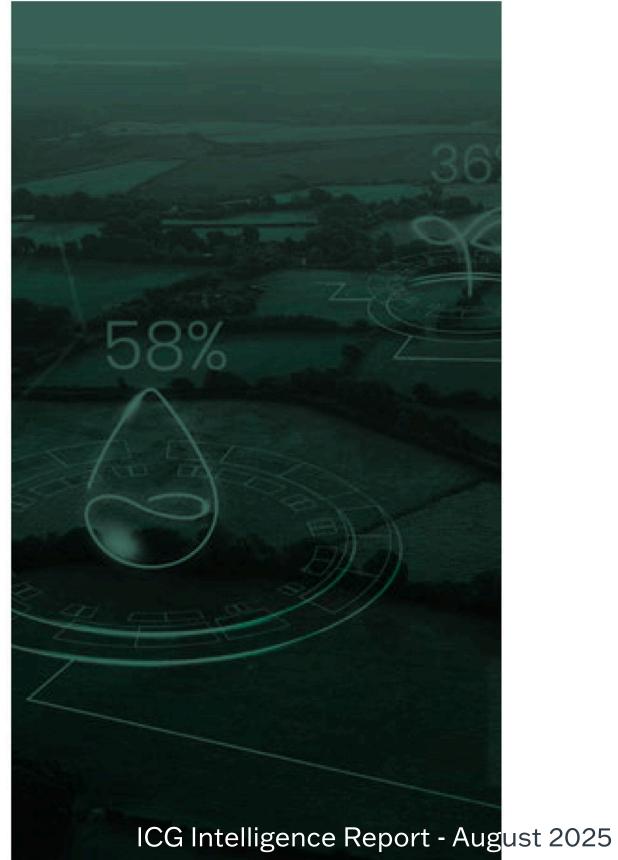
2. Responsible Agentic Al

ReAct, AutoGen, LangChain)

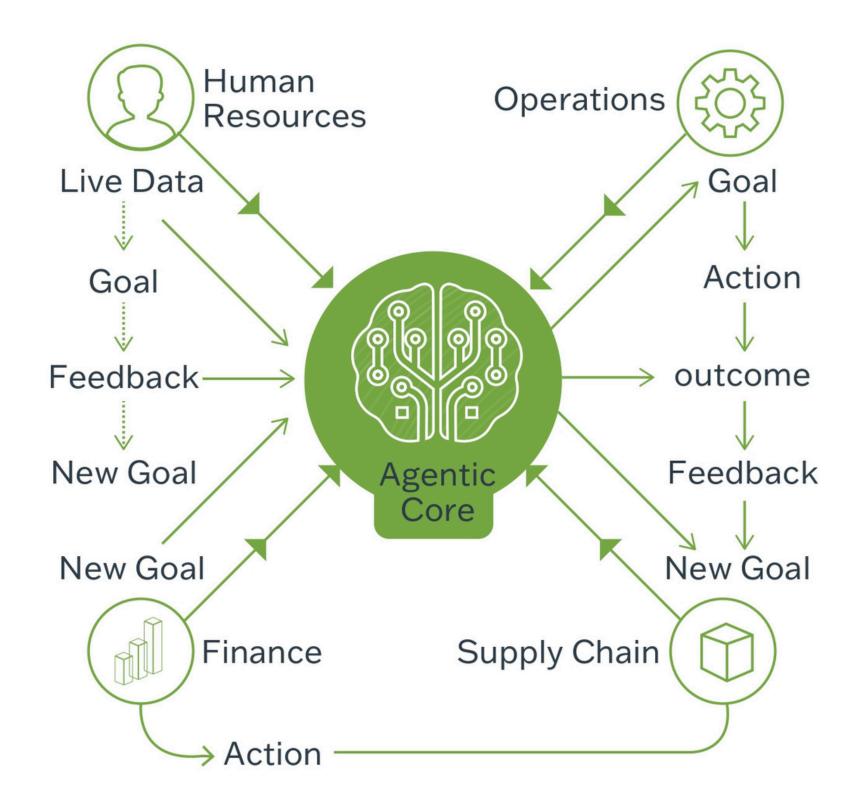
- •Growing demand for transparency, explainability, and bias mitigation
- •Industry-led standards (e.g., ISO/IEC 42001 Al Governance)

3. Rise of Al-Native Enterprises

- •Entire companies built on agentic workflows—not just Al-assisted, but Al-driven
- New organizational models: agent/human collaboration loops



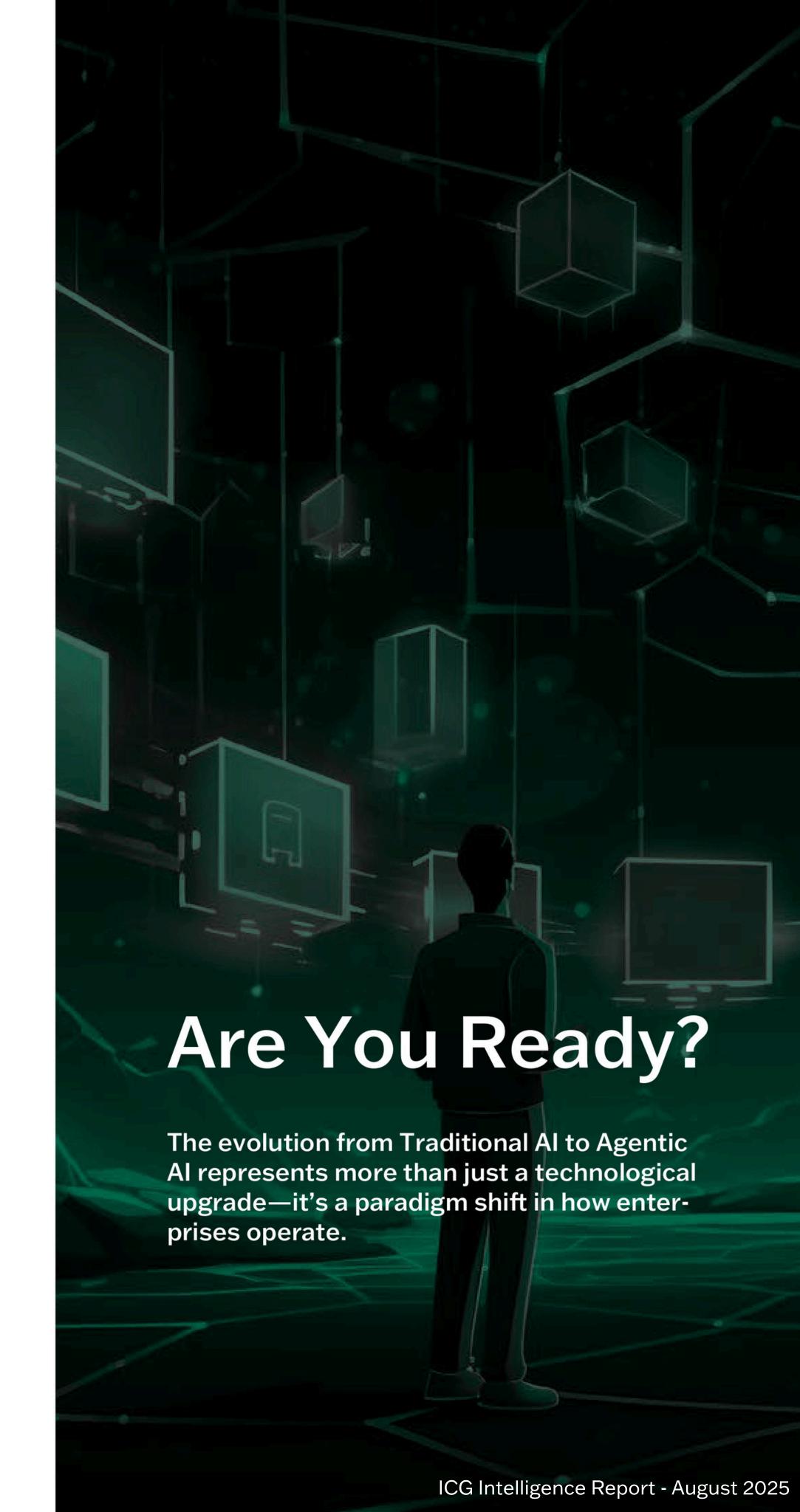
Enterprise of 2030



Future Differentiators

Competitive Edge	How Agentic AI Enables It
Speed to Market	Shorter decision cycles through automation
Agility	Real-time reallocation of resources and priorities
Cost Efficiency	Reduction in manual effort and headcount costs
Intelligence	Continuous learning from all enterprise interactions

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Key Takeaways:

- Traditional Al helps you automate tasks.
- Agentic AI helps you think, plan, and act at scale—autonomously.
- This transformation redefines roles, reshapes workflows, and reimagines entire value chains.

Why It Matters Now:

- Businesses are no longer competing just on efficiency, but on agility, intelligence, and adaptability.
- Early adopters of Agentic Al will unlock:
 - o Faster time-to-insight
 - o Leaner operational models
- o More intelligent and resilient decision-making

"The question isn't if Agentic Al will surpass Traditional Al—it's when, and will your enterprise be ready when it does?"

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As industries across the GCC embrace ecosystem transformation and foresight-driven innovation, ICG stands at the forefront—equipping public and private organizations with the intelligence, tools, and strategy to lead the future.

We specialize in helping entities anticipate disruption, co-create value with partners, and operationalize foresight into sustainable, scalable ecosystem strategies. Whether navigating Agentic Al adoption, circular economy design, or multi-stakeholder platforms, our approach blends strategic foresight, digital enablement, and ecosystem design to drive growth and resilience.

Let ICG be your partner in transforming tomorrow's uncertainty into today's strategic advantage.

Together, let's build intelligent, foresight-led, and ecosystem-driven systems that are ready for the agentic decade ahead.

Ready to unlock your future ecosystem strategy?

Connect with ICG.
Let's build the future—together.



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